

Europe NAO/PAO Supply Chain Policy

Rail Tank Cars	SELLER rail tank cars CPT/DAP/DDP	- Lead-time requirement of minimum 3 (three) working days from order receipt until date of loading*. - In case of new rail tank car business, sufficient time should be allowed for finding appropriate rail tank cars. - BUYER is allowed 7 (seven) days free-time allowed after arrival at their premises, after which detention fees will be charged at €30 per day as from the 8th day**. - BUYER to provide the requested delivery dates. - BUYER is not permitted to put any other product or substance into any rail tank car or to utilize any rail tank car for any other purpose, except as permitted herein, without SELLER's express written approval and authorization.
	BUYER supplied rail tank cars FCA	- Lead-time required of minimum 3 (three) working days after order receipt.* - Equipment must be clean***, dry and odor free OR BUYER must execute CPCHEM waiver releasing SELLER from liability for loading over previous contents of the rail tank car. - BUYER to adhere to instructions for FCA at the designated loading terminal.
Road Tank Trucks and Portable Tanks	SELLER arranged CPT/DAP/DDP	- Lead-time requirement of minimum 3 (three) working days from order receipt until date of loading*. - BUYER to provide the requested delivery dates. A surcharge of €550 will be applied for weekend deliveries. - BUYER is allowed 3 (three) hours free time for unloading, after which demurrage will be charged at €65 per hour from the 4th hour. - OR BUYER will be assessed €500 per working day for immobilization of the truck driver and equipment, €625 for Saturdays and €750 for Sundays. - OR BUYER will be charged costs for any equipment held over or not used, and additional transport at costs +10% handlings fee
	BUYER pick-up FCA	- Lead-time required of minimum 3 (three) working days after order receipt*. - Equipment must be clean***, dry and odor free OR BUYER must execute CPCHEM waiver releasing SELLER from liability for loading over previous contents of the road tank trucks. - BUYER to adhere to CPCHEM Transport specifications and instructions for FCA at the designated loading terminal. - BUYER will be charged costs for no show or rejection due to non-compliance at designated loading terminal.
Drums, IBCs and Pastilles (C30+ only)	SELLER Full Truck Load and Full Container load CPT/DAP/DDP	- Lead-time requirement of minimum 10 (ten) working days from order receipt until date of loading*. - SELLER will supply the drums on CP 9 HT pallets with 2 vertical straps including the pallet and 1 horizontal strap and 2 supporting edge profiles. 4 drums or 45 bags (25 kg) will be placed on each pallet. - BUYER to order in equivalents of 4 (four) drums or 45 bags (25 kg) to optimize the use of the pallets and ensure transport safety. - BUYER to provide the requested delivery dates. - Minimum Order Quantity is full container load equivalent, meaning at least 20 IBC's or 20 pallets
	BUYER Full Truck Load and Full Container load FCA	- Lead-time requirement of minimum 10 (ten) working days from order receipt*. - SELLER will supply the drums on CP 9 HT pallets with 2 vertical straps including the pallet and 1 horizontal strap and 2 supporting edge profiles. 4 drums or 45 bags (25 kg) will be placed on each pallet. - BUYER to order in equivalents of 4 (four) drums or 45 bags (25 kg) to optimize the use of the pallets and ensure transport safety. - BUYER to ensure that the carrier provides enough material for lashing and securing. - BUYER to adhere to instructions for FCA at the designated loading terminal. - Minimum Order Quantity is full container load equivalent, meaning at least 20 IBC's or 20 pallets - BUYER to provide arrival dates - BUYER will be charged costs for no show or rejection due to non-compliance at designated loading terminal
Bulk ocean vessels	SELLER chartered CPT/CIP/DAP	- Lead time requirement of minimum 40 (forty) calendar days from order receipt until the first day of the laycan*. - SELLER to nominate to BUYER the performing vessel 25 (twenty five) calendar days prior to the first day of the laycan, and BUYER to confirm the vessel nomination within 2 (two) working days upon receipt of SELLER's nomination which not to be unreasonably withheld by BUYER. - Any cancellation by BUYER after the firm nomination of the vessel will result in dead freight charges. - Demurrage at discharge port shall be paid by the BUYER to the SELLER as per the contract terms and conditions and as per the Vessel nomination
	BUYER chartered FCA	- Lead-time requirement of minimum 40 (forty) calendar days from order receipt until the first day of the laycan. - BUYER to provide vessel nomination latest 25 (twenty five) calendar days prior to the first day of the laycan. - Vessel acceptance by SELLER is subject to approval by SELLER's vetting organization. - BUYER to adhere to instructions for FCA at the designated loading terminal.
Barge/Coasters	SELLER chartered CPT/CIP/DAP	- Lead-time requirement of minimum 15 (fifteen) working days from order acknowledgement until date of loading, excluding delivery time. - Product cancellations of barge after the firm nomination may result in dead freight charges.
	BUYER chartered FCA	- Lead-time requirement of minimum 15 (fifteen) working days from order acknowledgement until date of loading, excluding delivery time. - BUYER to provide vessel nomination minimum 5 (five) working days prior to the loading date. - Vessel acceptance by SELLER is subject to approval by SELLER's vetting organization. - BUYER to adhere to instructions for FCA at the designated loading terminal.

* Assuming unrestricted product and logistics availability and no credit restriction

** Detention of rail tank cars can have negative impact on lead times of future orders.

*** Valid EFTCO cleaning certificate, and taking into account CPCHEM prior cargo list

- Remarks:**
1. Lead times are best estimates only and shall not be of essence. Lead times shall always be subject to product availability and acceptance of the order by Seller.
 2. "Lead Time" is defined as the time from receipt of BUYER's order to BUYER's requested shipment date.
 3. The day the order is placed is Day 1 of Lead Time calculation.
 4. Transit time must be added to all Lead Times.
 5. Order changes or cancellations can result in an administrative fee of 350 EUR per order change/cancellation and any additional costs directly resulting from this order change/cancellation can be charged to the customer (e.g. no show fee, wasted trip, detention costs, transporter cancellation fee, etc.).
 6. The transportation, storage and handling of the product may give rise to additional costs as set out in this policy. Buyer shall have a period of five (5) business days after receipt of notice by Seller of the additional costs to object to these costs in writing, detailing the dispute. If Buyer does not respond within this 5-day period, Buyer shall be deemed to have accepted these additional costs in their entirety. Buyer shall ensure that Seller in any case receives payment of no less than the undisputed portion of such invoice by the due date.